



**GRANT WRITING
AND NON-PROFIT
DEVELOPMENT
EXPERTS**

COMPANY OVERVIEW

KSTB Enterprises is a premier grant writing and non-profit development firm, founded in 2007. With over a decade of experience, we are dedicated to helping organizations secure sustainable funding from a broad spectrum of sources, including individuals, corporations, foundations, and government agencies. Our personalized approach ensures that we meet the unique needs of each client, providing tailored solutions that drive long-term impact and organizational growth.

Core Capabilities:

Grant Writing: Expertise in crafting compelling grant proposals that align with funder priorities to maximize approval rates. We specialize in obtaining funding from local, state, and federal sources as well as private foundations and corporate donors.

Non-Profit Development: Comprehensive consulting services that help organizations build capacity, improve operational efficiency, and strengthen their strategic direction. We work with clients to enhance their program development, board engagement, and fundraising strategies.

Strategic Planning, Board Training, Corporate Governance: Facilitation of strategic planning sessions, helping non-profits develop actionable roadmaps to achieve their mission. We integrate best practices in organizational growth, leadership development, and sustainable resource management.

Fundraising and Campaign Management: Development and execution of targeted fundraising campaigns, including capital campaigns, individual and major gift programs, and planned giving initiatives, designed to increase donor engagement and diversify revenue streams.

Comprehensive Prospect Research: Services designed to identify and cultivate potential funding sources for non-profit organizations. Leveraging our proprietary database, we provide clients with targeted insights into individual, corporate, foundation, and government funders that align with their mission and goals.

Certifications:

Woman-Owned Small Business (WOSB)
Minority-Owned Business (MBE)

NAICS Codes:

- 541611 – Administrative Management and General Management Consulting Services
- 541990 – All Other Professional, Scientific, and Technical Services
- 561499 – All Other Business Support Services



Differentiators:

- Over 15 years of experience in grant writing and non-profit development.
- Proven track record of securing millions in grant funding for clients across various sectors, including education, healthcare, social services, and community development.
- Client-centered approach, tailoring services to meet specific needs and organizational goals.
- Deep knowledge of the funding landscape and relationships with key philanthropic and corporate partners.
- Expertise in working with historically Black colleges and universities (HBCUs), municipalities, community organizations, institutions of higher learning, and grassroots initiatives.



“Plant seeds that grow trees whose shade you may never enjoy”

Past Performance:

KSTB Enterprises has successfully partnered with a diverse array of clients, including non-profits, government agencies, educational institutions, and community-based organizations, delivering high-quality services that result in measurable outcomes and sustainable growth. Our clients consistently praise us for our responsiveness, professionalism, and ability to deliver funding and development results.